

VENTURE CAPITALISTS *for the* American Dream

Good News From Richmond LISC

Richmond LISC and Urban Land Institute (ULI) play host to Chicago sister organizations

Real Estate development partners from Chicago paid a visit to their Richmond counterparts this Fall. Their purpose was to **exchange ideas** and **best practices** for creating quality development opportunities by forging effective partnerships between private and non-profit real estate professionals. LISC and ULI shared hosting responsibilities with representatives from Better Housing Coalition, Community Housing Partners, Highland Park Community Development Corporation and others.

As a part of their agenda, the group visited revitalizing neighborhoods in Church Hill, Shockoe Bottom, Jackson Ward, the Fan and Chesterfield County, and were addressed by Lieutenant Governor Tim Kaine. Despite the difference in the size of the two metropolitan areas, many similarities in problems and solutions were discovered.



Members of Chicago LISC and Chicago ULI listen to presentation on Richmond Region real estate investments at Plant Zero in Manchester.

Be Sure to Visit Us at the Governor's Conference on Housing

Richmond LISC staff will be manning an exhibit booth at the 2004 Governor's Conference on Housing in Norfolk on November 15 - 17. If you are planning to attend, please stop by and visit with us, share your news, and pick up a special treat!

About Richmond LISC

LISC is a catalyst for local investments that results in exponential growth. Since 1990, Richmond LISC, with an investment of more than \$57 million, has worked with community development corporations (CDCs) to broker over \$200 million of new investment into housing, childcare services, and commercial developments—investments that have helped rebuild Greater Richmond's neighborhoods. Working with our CDC partners, Richmond LISC has also played a key role in the advocacy and coalition building vital to increase understanding of the critical role community development plays in the success of our region.

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This e-postcard was sent to you, a friend of LISC and community development, to let you know about recent developments in our organization and the greater community. If you do not wish to receive future e-postcards, please email us at richmondlisc@lisc.org or call (804) 644-0548 to ask to be removed from our mailing list.